



Apogee Instruments of Logan, Utah, is an energetic manufacturer of innovative electronic sensors used in meteorological, agricultural, and renewable energy applications around the world. If you value a beautiful location, great coworkers and an organization that truly cares about its employees, please review the requirements below and submit your resume.

International Business Development Specialist

DUTIES AND RESPONSIBILITIES:

Effectively promote Apogee Instruments business interests internationally by:

- Providing training and business support for international distributors and partners, including sales data analysis, forecasting, logistical support, and marketing collaboration
- Assist in contacting international distributors, sales associates or customers regarding pricing, delivery, order status, and various other inquiries
- Interacting with engineers and customers to resolve technical issues and provide technical sales support
- Occasionally attending trade shows and making international customer and partner visits
- Staying apprised of product, application, and marketing opportunities
- Performing other tasks as assigned by the marketing director

KNOWLEDGE AND SKILLS:

Required

- Bachelor's degree in international business, marketing, business administration, science, engineering, other related fields, or equivalent experience
- Proficiency with the MS Office Suite, especially Excel, Word, and PowerPoint
- Excellent written, verbal, and interpersonal communication skills
- Enthusiasm for working at a small, but rapidly growing company

Desirable

- Background or training in electronics, science, environmental science, physics or other technical fields
- Proficiency in one or more foreign languages
- Experience with international business, electronics manufacturing, and/or technical sales

This is a full-time, position with benefits. Compensation is commensurate with experience, but has an anticipated range of \$18-\$23/hour or equivalent salary. Benefits include health insurance, retirement, paid holidays, compensated leave, profit sharing, and more. Work schedule is generally Monday-Friday 8 A.M. – 5 P.M.

If you are interested in this position and meet the above qualifications, please send your cover letter, résumé, and three references to:

Chris Madsen
Marketing Director
chris.madsen@apogeeinstruments.com